



**Make It  
Work!**

WITH COACH COLENE

A PROGRAM TO CREATE BETTER  
WORKPLACES!

# Welcome

I'm thrilled you're interested in working with Be More Consulting!

Our mission is to help you and your organization realize your full potential through creating experiences that engage, inspire, and produce results.

Whether you're launching something brand new, taking your existing organization to new heights, or navigating big (or small) changes, we're here to help plan and achieve success!

After years of working in Human Resources, we observed that too often in employee training the message is lost in delivery. We knew we could develop a new type of employee training and development that is both informative and engaging. (And a little fun doesn't hurt!) There's no reason why attendees can't leave a training with both tangible applications AND a smile! We knew we could BE MORE than just an observer. We could BE MORE than the average trainer. We could BE MORE than just "meeting expectations" - We could exceed them. And so can you....

After successfully empowering numerous organizations to lead intentionally and create purpose and profits, my deepest hope is that we'll be able to help you do the same.

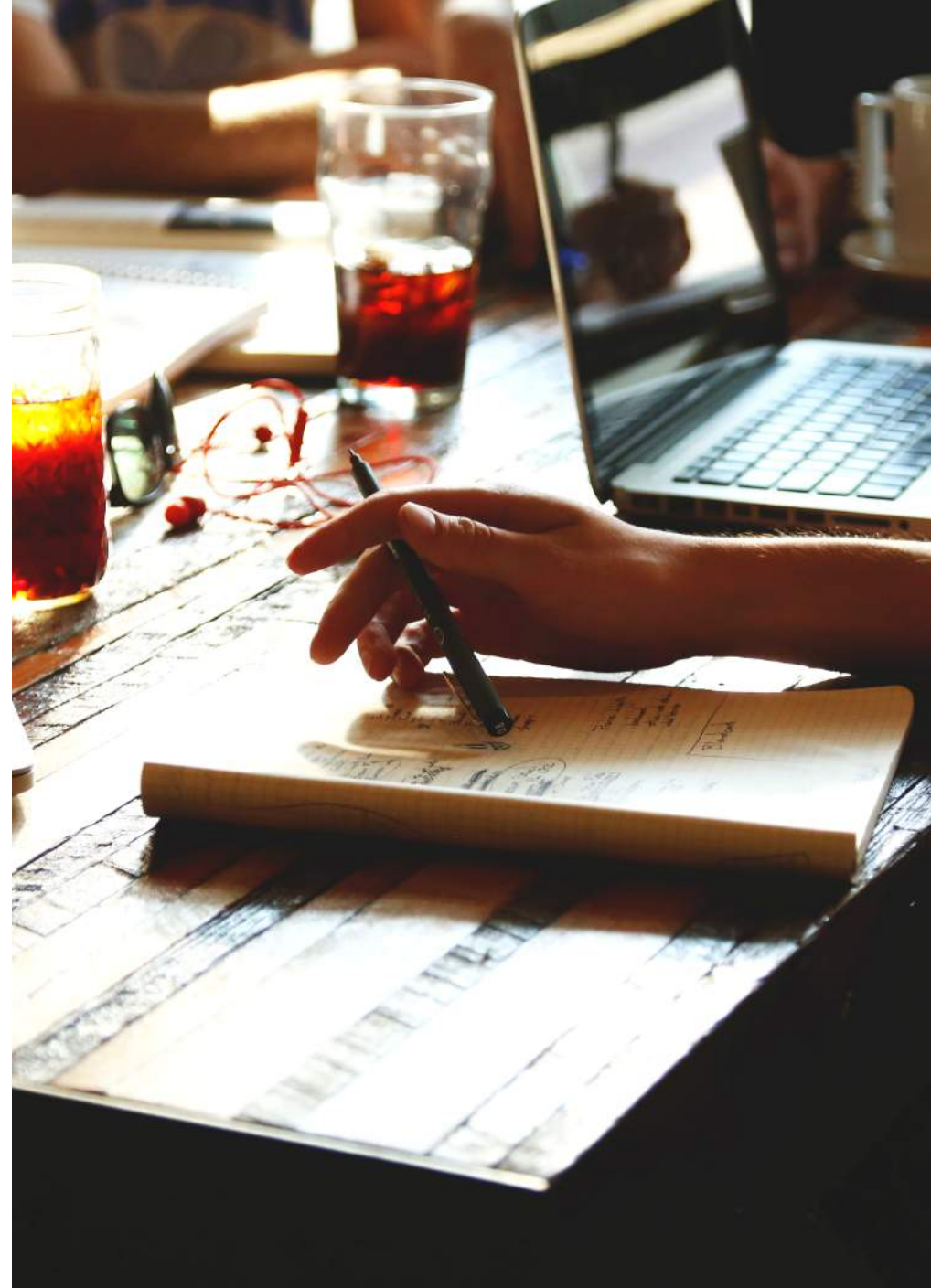
With appreciation,

*Colene*

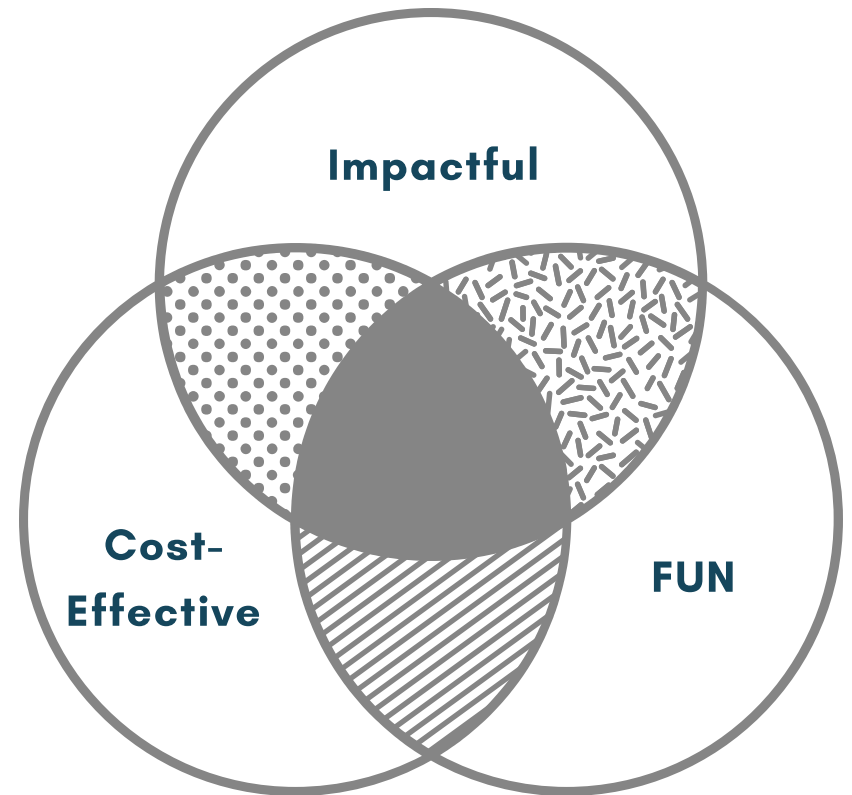


# Overview

Make It Work! Is a customized training program designed to enhance employee engagement, leadership, communication, and retention within your organization. Make It Work! Is a year commitment with quarterly training opportunities for your employees and leaders. You pick the topics based on your current needs, we conduct the in-house training (we come to you) and provide any relevant feedback. Make It Work! Focuses on soft-skills, leadership development, and interpersonal communication skills all shown to create better workplace cultures.



# Why Make It Work?



# Objectives

Our objectives for Make It Work are simple:

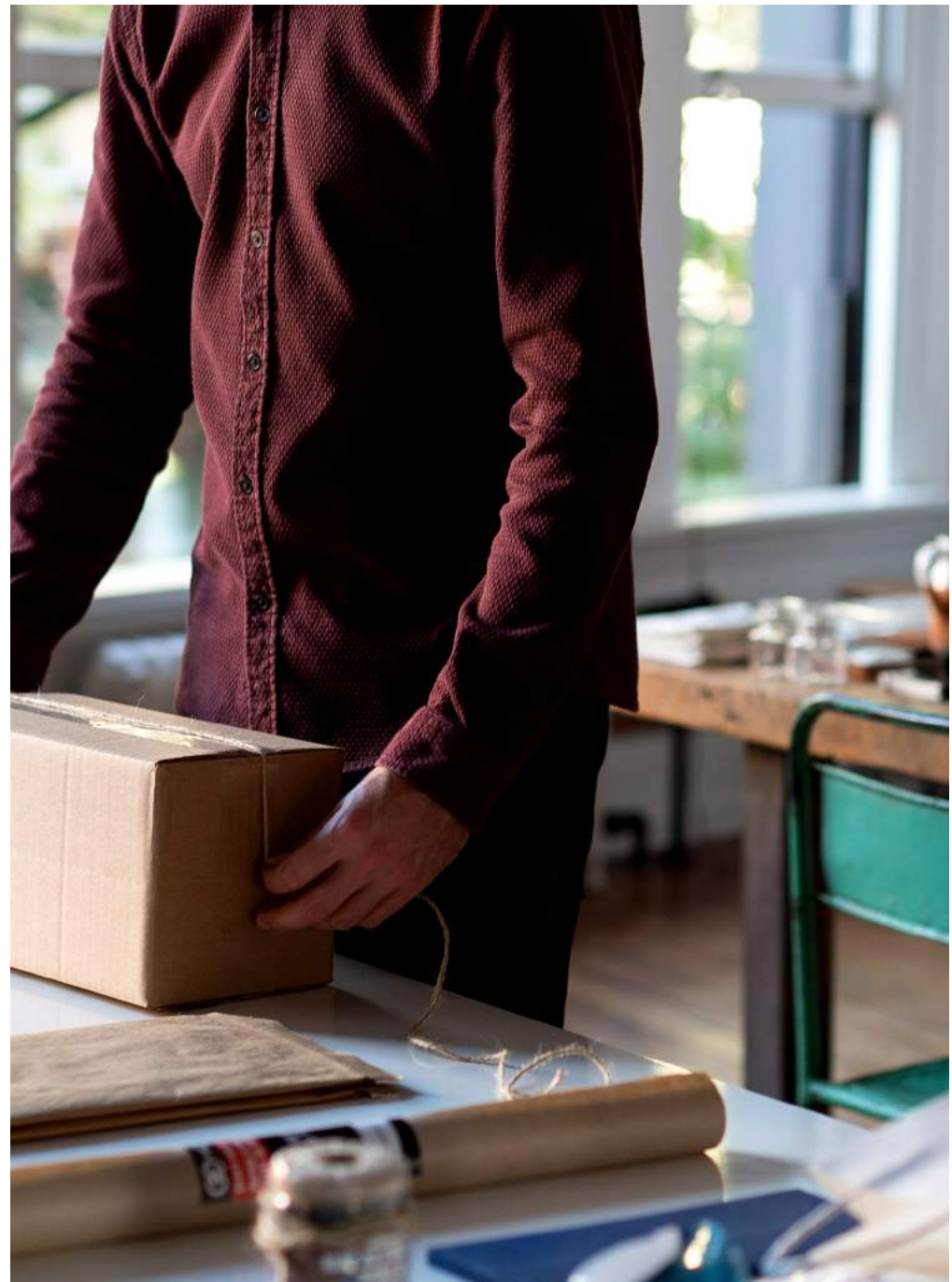
- Support senior management in developing their organization, introducing change and monitoring their effectiveness
- Bring out the best in staff and line managers by helping them acquire appropriate skills and adopt effective processes and techniques
- Ensure individuals and teams reach their full potential and increasing their value to their employer
- Provide consistent, on-going support to for your organization.
- Be the outside voice that often gets heard over internal voices.
- Have fun!

# Opportunity

Make It Work! Provides a unique opportunity for employers to invest in their employees. According to recent research, 75% of employees rank professional development as an important indicator of workplace happiness, while only 25% give their employers high marks for it. This is your chance to be above the norm, and give employees what they want. Here are some key opportunities with the Make It Work program:

- Two training days per quarter (total of eight training days per year)
- Each training is 3 hours (1/2 day) or 6 hours (full day) or can be customized to meet your needs.
- Train up to 800 employees a year.
- Separate training opportunities for staff and management
- Customizable to meet your organization's unique needs.
- Affordable training provided in-house.

BMC will provides a 90 minute consultation prior to training to meet with leaders to determine needs, outcomes and objectives for their Make It Work program. This is YOUR program, we're just here to Make It Work! Our goal is for you to see a measurable difference in engagement, behavior, retention, and skill through our training.



# Topics

- Managing for Success: How to be an Effective Workplace
- Leader Get Out of the Fishbowl: Unconscious Bias at Work
- Let's Do This! Building Strong Teams
- Before the Punch: Conflict Resolution Skills
- Speaking with Courage & Confidence
- Performance Management
- Writing with Clarity & Impact
- Building Trust
- Change is Coming: Managing Change at Work
- It's Not You, It's Me: Creating Accountability at Work
- From Stalled to Stoked: Building Better Customer Service
- Getting Things Done: Time, Information, and Priority Management
- Coming Together: Diversity & Inclusion in the Workplace
- Hello, are You There? Opening the Lines of Communication.
- Navigating the Generation Gap
- RESPECT: Preventing Workplace Harassment & Discrimination
- Mindfulness at Work
- Intentional Leadership
- Success as a Value
- Managing Millennials
- Easy As 1,2,3: Problem Solving 101
- Building Confidence & Self Esteem
- Work/Life Balance
- Overcoming Objections
- Better Thoughts, Better Outcome
- Raising Expectations
- Be the Boss Everyone Wants to Work for.
- Attitudes! Let's Shift to the Positive.

\*NOTE: We are happy to create new trainings if there are topics not listed above that your organization needs.

# Timetable & Investment

- Timetable:
  - Make It Work! Is available throughout the year, and scheduled to meet your needs. We offer two back-to-back
  - days per quarter.
- Investment:
  - The investment for Make It Work! Is \$7,500 per quarter with a one-year commitment.

## Make It Work Investment

\$7,500 per quarter (2 days per quarter)

\$30,000 per year

Up to 800 employees trained per year

Averages to \$37 per employee

Save over 40% from our individual class rate. BMC normally charges \$6,250 per day for training. Because we believe training should not be one-and-done, we provide a financial incentive for organizations to commit and invest in their employees. BMC wants your organization to BE MORE and it starts with your employees.

Want to add additional training days? GREAT! You lock in the discounted price!

# Why BMC?

There are many ways to develop the potential of leaders and teams in your organization. Our comprehensive workshops address your challenges and build your strengths in an open, safe and supportive environment. Led by our knowledgeable team of experts, each workshop is crafted according to our proven model while addressing your unique culture and circumstances. Every detail, from the duration of each session to the material we cover, is geared toward improving your performance.

Look to us for the expert guidance, knowledge, and support you need to overcome obstacles and instill the type of confidence that leads to success.

BMC's Trainings are high energy, interactive and utilize fun and humor to garner maximum participation and results! Your employees have NEVER experienced a training quite like a BMC Training!

BMC's workshops are highly interactive, relevant and create a clear bridge to your workplace. Let us show you how we can support your efforts to improve performance and inspire greatness within your organization.



# Ready to Make It Work?

**We're ready to help...**

BE MORE CONSULTING IS READY TO HELP YOUR ORGANIZATION ACHIEVE SUCCESS! WE WOULD BE HONORED TO JOIN YOU IN YOUR JOURNEY TO BE MORE. PLEASE CONTACT US TODAY TO INQUIRE ABOUT OUR SERVICES. WE LOOK FORWARD TO HEARING FROM YOU!

[Training Request Form](#)

**Contact Us!**

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